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Carol Meyers: Richard you said "if we can get it." Is it hard to get?"

- Andy: we've received a non-binding offer letter from the bank (much we've made a non-binding offer to the realtor). So, it's out there but it's not official.
- Susan: there's a little bit of a dance here in that the reason the bank wants to give us this, they'd like to see us as a customer and we might be asked to move some money—we are an attractive client to them.
- Andy: that request is not unreasonable. If the board agrees to go forward, Andy has an appointment with BB&T, and it will make sense to talk to other banks as well. Any bank will likely tie their mortgage-like product with tran